



MAXSEC

ASX Code: MSP

COMPANY OVERVIEW

MaxSec Group Limited is a publicly listed (ASX:MSP) group that operates two businesses in the Security Industry. The first is BQT Solutions which is a designer and developer of “off the shelf”, custom and tailored secure smart reader and card systems, PIN Pads, Biometric solutions, unique locking products and a reseller of other access control products. Our recently launched business is AVA Global, which is fast becoming known as a leader in the secure movement of precious and valuable cargos around the globe.

Key Dates

Accounts Close 30 June
AGM 12 November, 2015

Directors

Robert Broomfield - Chairman
Geoffrey Cleaves – Executive Director & CEO
Christopher Fergus – Executive Director & CEO
Johan Landsberg – Non-Executive Director

Head Office

Unit 29, 1 Talavera Road,
North Ryde, NSW 2113
Tel: +61 2 8817 2800
Fax: +61 2 8817 2811
www.maxsec.com

Financials

A\$'000	Actual FY2014	Actual FY2015
Revenue	3,417,783	5,415,526
Gross Profit	2,304,293	2,823,608
EBITDA	250,842	569,943
EBIT	192,225	416,970
Profit before Tax	187,193	411,470
Profit after Tax	187,193	411,470
Earnings per share (cents-undiluted)	0.109 Cents	0.216 Cents
Total Shares on Issue*: 410,510,928	Total Options on Issue*: 21,200,000	Top 20 - % Holding*: 76.45%

Major Shareholders*

Holder	No. Shares	% Shares
HSBC Custody Nominees (Australia) Ltd	26,551,931	6.47
Poploch Pty. Limited	22,090,870	5.38
Bell Potter Nominees Ltd	21,018,000	5.12
Pierce Atlantic Pte. Ltd	20,836,289	5.08
Pandon Holdings Pte Ltd	20,542,146	5.00
Ekoglobal Pty. Ltd	19,260,788	4.69

* As at 30/05/2016

BQT Products



BQT Solutions secure, reliable smart reader and card systems, biometric solutions, electric locking and access control products are trusted globally at over 3,500 sites in over 50 countries. BQT Solutions has recently emerged as leader in high security access control technology and our technology is used in some of the most high security, critical applications in the world, we have now introduced a range of distribution and “off the shelf” products to provide access control security to market wide, from military and critical infrastructure right through to secure products for commercial, industrial and residential applications.

AVA Global Services



Ava provides international secure logistics of high value cargo on a fully insured door to door basis, including armoured vehicle collection and delivery at origin and destination, secure storage, air and sea freight (commercial and chartered) and customs brokerage services.

Ava has a truly global service capability, delivered from its own strategically located offices (New York, London, Frankfurt, Dubai & Singapore) and through a network of strategic partners (+100 countries).

- Management experience (+150 years of secure logistics and client sector experience)
- Strategic partner model/no owned infrastructure
- Truly global capability
- Lloyds of London AA rated insurance
- Technology focused

The key sectors where Ava provides services include:

- Precious Metals Mining - Transportation of pre-refined precious metal from mine site to refiner. Mine sites are generally in remote locations requiring complex logistical solutions.
- Bullion - Transportation from refinery or secure storage location to central bank, investment bank or jewellery manufacturers.
- Currency - Large scale foreign currency transportation between central banks, commercial banks, wholesale bank note dealers and foreign exchange houses.
- Security Print - Transportation of secure paper, credit cards, tax stamps, holograms and other secure print items.

Key Investment Highlights

- Emerging global leader
- Reliable, secure technology
- High IP content products
- Respected high security provider
- Unique solutions
- Accelerated growth strategy
- Blue chip clients
- Strong client and supplier relationships
- Expanding global footprint
- Experienced management team
- Joining Director, ex G4S Regional Managing Director, ME
- Growing portfolio of products and services



Sample BQT Integrators/ Distributors /End Users

